

# Cascadia Capital's Technology Practice

We have over 80 years of collective experience in M&A and Financing transactions within the Technology sector, and extensive prior operational and corporate development expertise. We are domain experts, which enables us to uniquely position our clients in terms of their people, business models and technology, to the most appropriate strategic acquirers or private equity investors.

## CORE COMPETENCIES

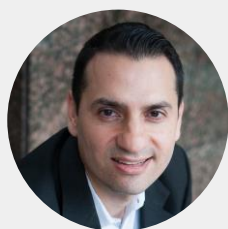
- M&A - \$25+ million
- Focus on **entrepreneur/founder-owned** companies

## TRANSACTION HIGHLIGHTS

**45+** Transactions Closed  
by Technology Team  
Since January 2016

**145+** Transactions Closed  
Firmwide  
Since January 2016

## OUR SECTOR COVERAGE & TEAM



### Teague Collins

*Managing Director*  
tcollins@cascadiacapital.com  
(206) 436-2576

**Principal Focus Areas:** Enterprise Software

**Sub-Sector Specialization:** Retail & Commerce Technology; Marketing Technology; Sales Enablement & CRM Ecosystem; Customer Support; Customer Experience Management; and Compliance & eLearning



### Hugh Campbell

*Managing Director*  
hcampbell@cascadiacapital.com  
(206) 436-2564

**Principal Focus Areas:** IT Services

**Sub-Sector Specialization:** Data & Information Services; Technology-Enabled Business Services; and Wireless Services.



### Matt Riendeau

*Senior Vice President*  
mriendeau@cascadiacapital.com  
(206) 436-2568

**Principal Focus Areas:** Infrastructure Software

**Sub-Sector Specialization:** Software Development & IT Operations Management (“DevOps”); Security; and Storage Management.



### Nicodemo Esposito

*Managing Director*  
nesposito@cascadiacapital.com  
(917) 914-3917

**Principal Focus Areas:** IT Services

**Sub-Sector Specialization:** IT Consulting & CIO Advisory; Data Analytics & Information Services; Tech-Enabled Services; Outsourced Software Development; IT Managed Services; and Digital Marketing & Services.