



Consumer and Retail Investment Banking Associate – Seattle/LA

Cascadia Capital is a team of transparent, client-focused, trusted advisors with deep expertise in a broad range of industries. We partner with our clients to deliver results based on our domain expertise, transaction experience, and commitment to long-term relationships. We're different from most investment banks because our advice is not conflicted by lending, trading, research or cross-selling business.

Cascadia is seeking an Associate to join our team in Seattle. This is a unique opportunity to join a thriving practice and play a key role in Cascadia's continued growth and success. The Associate will be focused on middle market M&A and capital raising transaction execution, supporting a highly active consumer investment banking team in both Los Angeles and Seattle. Specific sector focuses for the team include the alcohol and non-alcohol beverage, specialty retail, ecommerce and restaurant industries. The Associate will be responsible for day-to-day execution of client engagements, management of analysts, and the creation and review of marketing materials and financial models.

Responsibilities include:

- Day-to-day execution of client engagements
- Management of analyst resources
- Managing the creation of and review/refinement of financial models and related analysis
- Drafting information memorandums and management presentations
- Coordinating and attending investor road shows for private placement clients
- Managing due diligence efforts working directly with management teams and investor groups
- Extensive company and industry analyses (trends, M&A, etc.)
- Partnering with senior bankers to support ongoing business development efforts, including pitch books, target identification, participation in calling programs and industry specific research
- Partnering with senior bankers to develop ideas for capital market and buyer universe relationships, including ongoing monitoring of portfolio companies
- Associates at Cascadia Capital are integral members of every deal team and are expected to demonstrate a high level of commitment and active engagement during every phase of the deal process with significant opportunity for client exposure

The ideal candidate will have the following skills and experience:

- Critical/strategic thinking and market orientation
- Self-motivated, proactive work habits
- Outstanding quantitative and technical skills
- Strong financial modeling, finance and accounting skills
- Outstanding written and verbal communication skills
- Analyst management and development
- Team player
- Strong client management/client service skills
- Approximately 2-4 years of experience in investment banking with a focus on mergers & acquisition and capital raises, with a focus on privately-held, middle market clientele
- FINRA Series 79 and 63
- BA/ BS degree from a top tier university with demonstrated academic excellence.

We look forward to speaking with you! Please forward a cover letter and resume to: jobs@cascadiacapital.com

Cascadia Capital is an Equal Employment Opportunity Employer.